



LOCKHEED MARTIN

We're Engineering a Better Tomorrow

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About Lockheed Martin

Headquartered in Bethesda, Maryland, Lockheed Martin is a global security and aerospace company that employs approximately 97,000 people worldwide and is principally engaged in the research, design, development, manufacture, integration and sustainment of advanced technology systems, products and services.

Customer Base

As a global security, innovation, and aerospace company, the majority of Lockheed Martin's business is with the U.S. Department of Defense and U.S. federal government agencies. In addition, Sikorsky (a Lockheed

Martin Company) provides military and rotary-wing aircraft to all five branches of the U.S. armed forces along with military services and commercial operators in 40 nations. The remaining portion of Lockheed Martin's business is comprised of international government and commercial sales of products, services and platforms.

Organization

Lockheed Martin's operating units are organized into broad business areas.

- Aeronautics, with approximately \$17.8 billion in 2016 sales which includes tactical aircraft, airlift, and aeronautical research and development lines of business.

- Missiles and Fire Control, with approximately \$6.6 billion in 2016 sales that includes the Terminal High Altitude Area Defense System, PAC-3 Missiles as some of its high-profile programs.
- Rotary and Mission Systems with approximately \$13.5 billion in 2016 sales, which includes Sikorsky military and commercial helicopters, naval systems, platform integration, simulation and training and energy programs lines of business.
- Space Systems, with approximately \$9.4 billion in 2016 sales which includes space launch, commercial satellites, government satellites, and strategic missiles lines of business.